

# PHOTON ENERGY GROUP

Photon Energy is an international group of companies within the photovoltaic industry, headquartered in the Netherlands, and with operations across Europe and Australia. Photon Energy's team has a proven track record and in-depth knowledge of project development, investment management, project finance, insurance, technology solutions, EPC and O&M. We have more than 200 MW experience in solar power plants worldwide.

To strengthen our team, we are looking to fill the following position based at our office in **Prague**:

## Senior Sales Representative

### Key Responsibilities

- Business development for Photon Energy Operations in Czech Republic, Slovakia, Romania and Hungary
- Active acquisition of clients
- Customer relationship management
- Evaluate and prepare business offers
- Negotiate and manage contracts
- Active promotion of Photon Energy Operations' services
- Business development support activities (cooperation on preparation of promotion materials etc.)
- Active search of feedback on our services

### We require

- Minimum of 3 years experiences in business development (preferably in technical sector)
- Proven skills in acquisition, contract negotiation, networking
- Experience in offer preparation
- Independent, active approach
- Advanced English (verbal and written) is mandatory
- Willingness to travel nationally and internationally
- University or High school degree

### We offer

- Full-time labour contract
- Opportunity to work in a dynamic and international work environment in a young team
- Remuneration based upon the experience

If you are interested in the position and fulfil the above requirements, please apply to [careers@photonenergy.com](mailto:careers@photonenergy.com)

**Working location:** Uruguayská 380/17, Praha - Vinohrady

**Type of employment:** Full-time position

**Length of contract:** unlimited contract

**Type of employment:** Employment contract

**Required education:** University degree (High school degree)

**Required languages:** English, Czech